

# The Leadership Group Limited **Profile**





# **About TLGL**

Research and practice point to effective Leadership as the key to high performance in organizations. The Leadership Group Limited (TLGL) is a young organization that has been created to support current and upcoming leaders to develop and fully realize their potential. The Group is led by seasoned practitioners with a solid track record in this field.

At the Leadership Group, we recognize that our cumulative skills only count where they can translate into real life and real business experiences. This is why we have established a set of services that we believe will transform your business and people.

# What we bring to our esteemed clients

## Executive Coaching

Our executive coaching team partners with clients on a one on one and team basis in a creative process that inspires them to maximize their personal and professional potential, working through real life business challenges.

# Mentorship

Our experienced teams share their learnings over many years across diverse sectors to help executives address challenging situations that they encounter in their day to day business. They act as sounding boards for new ideas and approaches to leadership.

#### Board Practice

Effective boards are a must for organizations striving to deliver value to their diverse stakeholders. The Leadership Group, together with its partners, provides board practice solutions that include corporate governance requirements and that address board skills gaps through to developing boards that deliver world class insights with relentless focus on the future.

## Change Management

Change is the only constant in our lives. Management of the same is critical to success. Our program guides organizations going through change in ensuring alignment and the right communication that will enable achievement of the intended goals of the change process.

#### **5** Business Advisory

We use practical approaches that help clients operationalize their organizations' strategies, based on learnings from case studies of companies which have demonstrated remarkable success, but also lessons on the pitfalls to be avoided.

#### 6 Leadership and Governance

Leadership and Governance are at the core of every successful organization. Our team delivers powerful lessons in leadership, from visioning and using effective communication to execution, right through to inspiring teams to deliver with integrity and values.

# Our Team

The Leadership Group Limited comprises experienced practitioners who come together to support you along your journey to excellence.



#### **MARTIN ODUOR OTIENO**

Martin Oduor-Otieno is an independent business advisor and accredited executive coach. He is involved in facilitating board practice, leadership and communications training. He is an accredited Governance Auditor. His biography, Beyond the Shadows of my Dream has been available since end of 2012.



Our Associates are drawn from diverse disciplines where they are recognised as experts and practitioners. We call upon them depending on specific client needs and assignments.

#### **KEPHA MORENO BOSIRE**

Kepha Moreno Bosire is an independent management consultant with expertise in Corporate Affairs, Leadership, Stakeholder Relations, Communication and Corporate Social Responsibility.



#### **DR. PERCY OPIO**

Dr. Opio currently offers consultancy services in ICT, Strategic Leadership and Organizational Strategy, and is the author of The Future of Banking in Kenya. He also lectures Leadership, Strategic Leadership, Innovation and Change, Governance and Ethics, and Results-based Leadership courses at university graduate degree level (Masters and PhD) at Pan Africa Christian University. He is a board member of one of the most successful ICT companies in Kenya.





#### DR. FREDRICK O. OGOLA

Fredrick Ogola is a consultant on Strategy Formulation, Strategy Execution and Reviews, and Change Management Expert. Fredrick is sits in Renowned boards as Director and chair of Strategy Execution Committees. He is also the Academic Director – MBA Programs, Director Research and Director of the Institute of Strategy and Competitiveness and Senior Lecturer of Strategy and Decision Making at Strathmore business School. He obtained his PhD from ESADE Business School and is a Part-time Professor of IESE Business School and St. Gallen University.



#### **ROSEMARY OKELLO ORLALE**

Rosemary Okello-Orlale is a creative communication, gender and strategy specialist whose professional work has crossed over a very diverse range of industries and communication areas. She has been Program Officer for the Ford Foundation Eastern African office on Civic Engagement and Government and previously on Creativity and Free Expression and Advancing Public Service Media Initiative. Rosemary has also helped catalyze the development of key institutions dedicated to improving the policy environment, regulatory framework, and professionalism of the sector. She is currently focused on harnessing Data Revolution and reshaping the Africa Narrative through creative communication and social justice storytelling.



#### **ANDREW ODUOR**

Andrew is a Tax and Commercial Law Expert specializing in the provision of Legal and Tax Compliance, Advisory, KRA Audit Support and Tax Litigation Services to a wide range of both local and global clients. He is a practitioner with extensive experience and has provided legal, tax compliance and advisory services to clients in the banking, insurance, ICT, consumer, oil and gas, motor, manufacturing and agricultural industries among others.

He has served his clients in the provision of these services while working at PricewaterhouseCoopers (PwC) and Deloitte East Africa in management positions, and subsequently as a Partner at the law firms of Oraro & Company Advocates, as well as Hamilton Harrison & Mathews. In addition to the direct advisory services provided to clients, Andrew has facilitated numerous client training sessions and has also written a number of newspaper articles touching on contemporary taxation issues. He was the Kenyan contributor for the second edition of a publication by Thomson Reuters titled 'Tax Litigation –A Global Guide from Practical Law', released in 2016, that set out the tax disputes resolution regime in 31 countries across all continents. The publication features chapters from leading lawyers in each jurisdiction contacted to participate.

He is an Advocate of the High Court of Kenya, a Commissioner for Oaths, and a Notary Public.

# Our Experience

TLGL has built up experience serving clients across various sectors, along the service lines described under previous sections. Some of the esteemed clients whose staff members of our team has served in the recent past are illustrated below by service line/product offering:





























# Our Fees

At TLGL, we highly value all of our existing and prospective clients. Our fees are informed by the respect we have for our potential and existing clients such that they are set at a level that embodies the reciprocal respect we anticipate, which is key to ensuring that our clients receive products and services of the highest calibre while at the same time ensuring that TLGL receives a fee commensurate to those services.

To this end, the key drivers of the fees we quote are the anticipated time to be spent by our practitioners on product/service delivery, and the hourly rate for the practitioners who will be involved in the product/service delivery.

We are always happy to discuss our fees in greater detail with our clients.

# Our Contact Details

Please do not hesitate to get in touch with us via the details below, so that we can work together on transforming your business and your people:

Email: moduorotieno@leadershipgroup.co.ke

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